Our Mission

ANDRUS nurtures social and emotional well-being in children, families, and communities by delivering a broad range of vital services and by providing research, training, and innovative program models that promote the standard of excellence for professional performance in and beyond our service community.

Our Vision

Communities where all children and families can thrive.
Dear ANDRUS Community,

Each year we send our generous supporters and dedicated friends a copy of our Annual Report highlighting the amazing work that we can do to support children and families as they look towards brighter, more fulfilling futures. As we began drafting this year’s report, we could have never imagined the unfolding events that we would be in the midst of when we went to print. The outbreak of the COVID-19 virus, its global effects, and the change in our country have been daunting, but we are pleased to report that as of now ANDRUS is weathering the storm well.

The following are a few highlights relating to our response to the coronavirus. While the Orchard School is closed, we have transitioned to online learning for our students and we have been told we are being viewed as innovative leaders amongst our peers in the area. Our residential children remain engaged, and happy, despite a change in their environment and social distancing rules, and we have committed to a telehealth approach for our clinicians to continue to do their essential work with patients and in the community. Our community initiatives, such as our school-based clinical services, Home Visiting, Parent University, and Care Management, are continuing in the areas where telehealth can be utilized. Our two other community programs, the Andrus Early Learning Center and the E.A.S.Y. (Eastchester After School Youth) program are temporarily closed until they can be safely opened once again. We are proud of our foresight to be well prepared; we are in awe of our dedicated team of professionals who tirelessly put the children before themselves; and we are thrilled that our clinicians can be a true support system during times when they are needed most.

The 2018-2019 Fiscal Year was momentous in that ANDRUS was able to reach new and exciting milestones. This annual report will provide you with a greater look into the great work that is performed each and every day at ANDRUS and how we are able to touch the lives of children, families, and communities, all of which we are not able to do without your support.

Throughout the campus we are continuing to work with the autism initiative, and implementing Sensory and Occupational Therapy in both the school and through the residential program. In the Community and Mental Health Division we continue to expand upon our services. With our Social, Emotional, Enrichment and Development (SEED) program, we are now in six school districts, serving students and families in over twenty-three elementary schools.

The Sanctuary Model (a blueprint for clinical and organizational change) is embodied in all of our programs, practice and daily work lives. After being reviewed by a team of Sanctuary Peer Reviewers, we achieved our Sanctuary Re-certification. ANDRUS has also received reaccreditation by the Council on Accreditation (COA) and The Office of Mental Health. We are proud of these important achievements.

The past year marked the third year of our Strategic Plan. This plan delineates all of the critical projects and goals we set for the agency to continue to enhance the programs that are provided. Our Strategic Plan goals embody the mission and vision of ANDRUS and where we would like to go in the future to create new initiatives and broaden our reach.

Through our Orchard School, residential programs, sensory therapies, community-based initiatives, mental health clinics and the Sanctuary Institute, ANDRUS delivers an unparalleled level of care in supporting children and families on their journey to successful futures. The organization is poised to go into the next decade stronger, and aligned to the mission, and core values. We felt that in order to remain true to our sense of “normalcy” it was important to publish the Annual Report as always, and to give everyone a little bit of light and the promise of a better tomorrow by sending this out. We are as always more grateful than ever for our team, your support, your friendship, and our community.

WE ARE ANDRUS!

Respectfully,

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President & Chief Executive Officer

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Council of Accreditation (COA)
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The Sanctuary Institute

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THE ANDRUS COMMUNITY

In 1928, Yonkers-born philanthropist John E. Andrus created an orphanage on a beautiful, 110-acre property overlooking the Hudson in memory of his wife, Julia, an adopted child of the Dyckman family.

Today ANDRUS serves children from birth throughout childhood and strengthens families and communities.

Serving nearly 4,500 people, ANDRUS offers enriching early childhood and after-school programs, provides community-based mental health services, and offers special education for emotionally fragile children, including children who need residential care.

In addition to our campus-based programs, ANDRUS is in multiple sites around Westchester County and the New York Metropolitan area. Its training and research resources reach human service organizations around the world.

At heart, though, ANDRUS remains a family-centered organization that is singularly focused on reinforcing the hope, health and resilience of children and families. It is that goal which brings us all together as one to create the ANDRUS community.

CAMPUS-BASED PROGRAMS

The Residential Treatment Program

During the year, over 75 children with severe mental and behavioral health issues reside in ANDRUS’ Tudor-style cottages under the full-time guidance of trained and dedicated staff. Benefiting from innovative and highly personalized care and treatment, generations of ANDRUS alumni have gone on to greater independence and stability.

The Day Program

While continuing to live at home, more than 75 children and adolescents and their families utilize the agency’s comprehensive educational, social and psychological services each day, helping them address issues and behaviors disrupting their lives.

Orchard School

Every one of the over 150 children enrolled in ANDRUS’ Orchard School receive highly specialized instructional services, enabling them to learn at their own pace, without stigma. Orchard School teachers utilize a classroom management plan that is proactive, positive, and instructional, and that aids in the students’ behavioral management. The Orchard School has been designated a Blue-Ribbon School of Excellence by the U. S. Department of Education three times.

THE SANCTUARY INSTITUTE

The Sanctuary Institute provides training and consultation services on the Sanctuary® Model, a research-informed trauma responsive training model. Sanctuary Institute serves human impact agencies, social impact organizations, education systems and communities that have experienced trauma, vicarious trauma and social inequity. The Sanctuary Institute focuses on helping organizations and leaders reclaim a culture of hope and innovation.

The Sanctuary® Model’s transformational process requires deep commitment, rewarding participants with powerful organizational and cultural change. The model has been implemented in more than 350 organizations worldwide.
Home Visiting and Community Support Services
More than 140 families and 200 children participated in our home visiting programs, Healthy Families New York (HFNY) and ANDRUS Parenting Services, formerly called Therapeutic Parent Aide Services (TAPAS) program. Within their homes or in neighborhood centers, ANDRUS works closely with each family to help promote the healthy development, school readiness, and literacy skills of their children at critical junctures in their lives. Our home visiting services promote the inner strength of families by building their capacities to handle stress, negotiate service systems, and provide nurturing and effective parenting for their children.

Care Management
In partnership with the Collaborative for Children and Families (CCF) Health Home ANDRUS’ Care Management provided care coordination services to over 242 Medicaid eligible children ages 0 to 21 residing in Westchester, the Bronx, and upper Manhattan. Children enrolled have challenging medical conditions which included a history of Complex Trauma, 2 chronic medical conditions such as diabetes, categorized as Severe Emotional Disturbance, or a diagnosis of HIV/AIDS. Members are linked to the necessary resources such as primary care, mental health, the Department of Social Services, and a variety of other supports to assist the child and family.

Andrus Early Learning Center (AELC)
AELC offers day care and preschool services for children six weeks to five years old and served 148 children during 2018-2019. With social and emotional development, literacy and Kindergarten readiness at the core of the Center’s efforts, young learners thrive in this uniquely nurturing atmosphere. Special features including indoor/outdoor play spaces, a toy lending library, and the Carter Arts Wing with an art studio and children’s theater make the AELC unique in Westchester.

Eastchester After-School Youth Program (EASY)
Housed at the Anne Hutchinson School, EASY provides homework support, projects, mentoring and supervised recreation for children in grades K-6 five days a week. EASY served over 100 children during 2018-2019.

Parent University (PU)
A cross-divisional approach of providing trauma informed support via home visiting and parent workshops for the families of the children enrolled in ANDRUS’ Residential and Day programs. In 2018-2019, Parent University provided services to more than 10 families of children in our Residential Treatment Program.

Mental Health Clinics
Licensed by the NYS Office of Mental Health, more than 2,700 adults, adolescents and children per year are served in outpatient mental health clinics in Peekskill, Yonkers and White Plains. In addition to clinical services for families, ANDRUS also operates school-based mental health clinics in twenty-nine schools throughout Yonkers, Elmsford, White Plains, Ossining, Peekskill and Lakeland districts.
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Thank you to all of the compassionate individuals, companies and foundations who gave to our youth and families this past year. Thank you for caring. Thank you for believing. Thank you for being a part of this amazing work. We are forever grateful.
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It is the contributions of generous people that make the difference in the lives of the families and children we serve.
FINANCIAL STATEMENTS

STATEMENT OF FINANCIAL POSITION AS OF 6/30/2019

**Assets**
- Cash and Cash Equivalents ................................................................. $ 5,782,764
- Accounts Receivable ........................................................................ $ 5,515,335
- Investments .......................................................................................... $ 39,158,299
- Prepaid Expenses and Deferred Costs ................................................ $ 326,377
- Fixed Assets ....................................................................................... $ 11,986,796
- Other Assets ....................................................................................... $ 0

Total Assets .......................................................................................... $ 62,770,571

**Liabilities**
- Accounts Payable and Accrued Expenses ........................................... $ 4,715,469
- Capital Lease & Loan Obligations .......................................................... $ 5,213,792

Total Liabilities ...................................................................................... $ 9,929,261

**Net Assets**
- Unrestricted ....................................................................................... $ 51,668,979
- Temporarily Restricted ........................................................................ $ 1,140,372
- Permanently Restricted ...................................................................... $ 31,959

Total Net Assets ..................................................................................... $ 52,841,310

Total Liabilities and Net Assets .............................................................. $82,567,100

**REVENUE BY TYPE**
- Tuition Income .................................................................................... 28%
- Patient Services ................................................................................... 21%
- Training and Consulting Fees .............................................................. 3%
- Government Grants and Contracts ..................................................... 4%
- Community Programs ......................................................................... 13%

**EXPENSES BY PROGRAM**
- The Sanctuary Institute ..................................................................... 5%
- Community-Based Services ............................................................... 13%
- Mental Health Division ..................................................................... 21%
- Campus-Based Programs .................................................................. 61%

**Program Revenue**
- Maintenance Income ........................................................................ $ 13,446,145
- Tuition Income ................................................................................... $ 11,204,571
- Patient Services .................................................................................. $ 8,413,194
- Government Grants and Contracts ................................................... $ 1,687,403
- Training Services ................................................................................ $ 1,314,410
- Total Program Revenue ...................................................................... $ 36,065,731

**Supporting & Other Revenue**
- Contributions .................................................................................... $ 1,762,448
- Endowment Support for Operations .................................................. $ 1,292,806
- Other Revenue .................................................................................... $ 3,132
- Total Support & Other Revenue .......................................................... $ 3,725,181
- Total Revenue .................................................................................... $ 39,790,922

**Program Services Expenses**
- Campus-Based Programs ................................................................ $ 21,833,392
- Mental Health Division ..................................................................... $ 7,422,806
- Community Programs ....................................................................... $ 4,101,761
- Sanctuary Institute ............................................................................. $ 1,483,411
- Total Program Expenses ................................................................... $ 34,501,370

**Supporting Services Expenses**
- Management & General ................................................................. $ 4,609,713
- Fundraising ...................................................................................... $ 533,612
- Total Supporting Services ................................................................. $ 5,143,325
- Total Expenses ................................................................................... $ 39,644,695

**Change in Net Assets from Operations** ................................................ $ 146,227