MISSION
ANDRUS nurtures social and emotional well-being in children, families, and communities by delivering a broad range of vital services and by providing research, training, and innovative program models that promote the standard of excellence for professional performance in and beyond our service community.

VISION
Communities where all children and families can thrive.

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Dear Friends,

We are pleased and proud to share with you our FY’18 ANDRUS Annual Report. The 2017-2018 Fiscal Year was especially exciting for us as we ushered in the 90th Anniversary of ANDRUS. These pages will give you a look into the impact on children, families and communities that your support, and the support of so many, has made possible. We are incredibly grateful to each of you and your role in supporting the mission and vision of ANDRUS.

This past year, we proudly embarked on the second year of our Strategic Plan to ensure the continued vitality of our mission and programs into the next decade and beyond. As we support the needs of the children and families we serve, we are pleased to have implemented new initiatives in the last year to further expand our reach.

Our Campus Division launched the RESTORE Hard To Place program. The RESTORE Program is a perfect fit for two groups of children we serve on the ANDRUS Campus: girls from childhood to adolescence and students on the autism spectrum. For both of these programs family and community involvement is key to their success. We believe supporting parents and providing them with the tools and skills to help their children is essential. Key to this is our commitment to training and developing our staff to meet the challenges our children and families face and be equipped to succeed. This year has also brought the addition of our Early Elementary Modular Building, providing updated classrooms for our youngest students.

As an enhancement to our Pets at Work for Sanctuary (PAWS) program, we are excited to have two new therapy dogs on the team – Rocky, a black lab who works with students and staff on the main campus and Loula, a goldendoodle who is working in all three Mental Health Clinics.

Our Community and Mental Health programs expanded the school-based mental health and care management services to help children and families heal and thrive in their own communities. We increased the number of satellites as part of our Social Emotional Enrichment and Development (SEED) program moving into the Ossining School District and while serving more schools in both Yonkers and Lakeland School Districts. We collaborated with White Plains to offer SEED services in the White Plains School District. Additionally, in response to a growing need for care management services for children with complex health needs, we increased the number of Care Coordinators on staff.

When John E. Andrus founded this Memorial in 1928 as an orphanage that was a tribute to his beloved wife Julia, an orphan herself, he committed this land to the service of those who needed help the most and those who couldn’t help themselves. Over 90 years the ANDRUS organization, with the help and support of so many, has been able to translate his vision for the care of orphans into an organization that continues to serve those in need through innovation by investing in sustainable structures, strong operating practices, and mission-driven programmatic investments.

Thank you for recognizing our promise and continuing to invest in our future. We consider ourselves fortunate to be part of it and we look forward to another great year working together to make ANDRUS a leader in our region.

Respectfully,

Bryan R. Murphy
President & Chief Executive Officer

Hamlin A. Pakradooni
Chair, Board of Directors
In 1928, Yonkers-born philanthropist John E. Andrus created an orphanage on a beautiful, 110-acre property overlooking the Hudson in memory of his wife, Julia, an adopted child of the Dyckman family.

Today ANDRUS serves children from birth throughout childhood and strengthens families and communities.

Serving nearly 4,500 people, ANDRUS offers enriching early childhood and after-school programs, provides community-based mental health services, and offers special education for emotionally fragile children, including children who need residential care. In addition to our campus-based programs, ANDRUS is in multiple sites around Westchester County and the New York Metropolitan area. Its training and research resources reach human service organizations around the world.

At heart, though, ANDRUS remains a family-centered organization that is singularly focused on reinforcing the hope, health and resilience of children and families. It is that goal which brings us all together as one to create the ANDRUS community.

THE ANDRUS COMMUNITY

CAMPUS-BASED PROGRAMS

The Residential Treatment Program: During the year, over 75 children with severe mental and behavioral health issues reside in ANDRUS’ Tudor-style cottages under the full-time guidance of trained and dedicated staff. Benefiting from innovative and highly personalized care and treatment, generations of ANDRUS alumni have gone on to greater independence and stability.

The Day Program: While continuing to live at home, more than 75 children and adolescents and their families utilize the agency’s comprehensive educational, social and psychological services each day, helping them address issues and behaviors disrupting their lives.

Orchard School: Every one of the over 150 children enrolled in ANDRUS’ Orchard School receive highly specialized instructional services, enabling them to learn at their own pace, without stigma. Orchard School teachers utilize a classroom management plan that is proactive, positive, and instructional, and that aids in the students’ behavioral management. The Orchard School has been designated a Blue-Ribbon School of Excellence by the U. S. Department of Education three times.
Home Visiting and Community Support Services: More than 175 families and 270 children participated in our home visiting programs, Healthy Families New York (HFNY) and ANDRUS Parenting Services, formerly called Therapeutic Parent Aide Services (TAPAS) program. Within their homes or in neighborhood centers, ANDRUS works closely with each family to help promote the healthy development, school readiness, and literacy skills of their children at critical junctures in their lives. Our home visiting services promote the inner strength of families by building their capacities to handle stress, negotiate service systems, and provide nurturing and effective parenting for their children.

Care Management: In partnership with the Collaborative for Children and Families (CCF) Health Home ANDRUS’ Care Management provided care coordination services to over 365 Medicaid eligible children ages 0 to 21 residing in Westchester, the Bronx, and upper Manhattan. Children enrolled have challenging medical conditions which included a history of Complex Trauma, 2 chronic medical conditions such as diabetes, categorized as Severe Emotional Disturbance, or a diagnosis of HIV/AIDS. Members are linked to the necessary resources such as primary care, mental health, the Department of Social Services, and a variety of other supports to assist the child and family.

ANDRUS Early Learning Center (AELC): AELC offers day care and preschool services for children six weeks to five years old and served 140 children during 2017-2018. With social and emotional development, literacy and Kindergarten readiness at the core of the Center’s efforts, young learners thrive in this uniquely nurturing atmosphere. Special features including indoor/outdoor play spaces, a toy lending library, and the Carter Arts Wing with an art studio and children’s theater make the AELC unique in Westchester.

Eastchester After-School Youth Program (EASY): Housed at the Anne Hutchinson School, EASY provides homework support, projects, mentoring and supervised recreation for children in grades K-6 five days a week. EASY served over 95 children during 2017-2018.

Parent University (PU): A cross-divisional approach of providing trauma informed support via home visiting and parent workshops for the families of the children enrolled in ANDRUS’ Residential and Day programs. PU served approximately 20 families through home visiting or parent workshops.

Mental Health Clinics: Licensed by the NYS Office of Mental Health, more than 1,500 adults, adolescents and children per year are served in outpatient mental health clinics in Peekskill, Yonkers and White Plains. In addition to clinical services for families, ANDRUS also operates school-based mental health clinics in twenty-one schools throughout Yonkers, Elmsford, Ossining, Peekskill and Lakeland districts.

The Sanctuary Institute: The Sanctuary Institute provides training and consultation services on the Sanctuary® Model, a research-informed trauma responsive training model. Sanctuary Institute serves human impact agencies, social impact organizations, education systems and communities that have experienced trauma, vicarious trauma and social inequity. The Sanctuary Institute focuses on helping organizations and leaders reclaim a culture of hope and innovation. The Sanctuary® Model’s transformational process requires deep commitment, rewarding participants with powerful organizational and cultural change. The model has been implemented in more than 350 organizations worldwide.

“Her transformation began at ANDRUS, where love, patience, encouragement, and the right interventions at the right time literally saved her life and mine.”

– Father of an ANDRUS resident
John E. Andrus establishes the Julia Dyckman Andrus Memorial in memory of his late wife’s wishes to help children as she had once been helped on this campus.

1928

1936

Construction completed on Andrus Hall

1942

Benedict, Bourne and Foster Hall completed.

1951

McGee Hall Gym construction is complete.

1968

The ANDRUS Early Learning Center opens.

1973

The Orchard School is built by converting dairy barns.

HOPE AND COMMITMENT THROUGH THE YEARS

Honoring our past and realizing our future.

1928

John E. Andrus establishes the Julia Dyckman Andrus Memorial in memory of his late wife’s wishes to help children as she had once been helped on this campus.

First children arrive to ANDRUS.

The Sanctuary Model is introduced to our Campus Programs.

The Andrus Center for Learning and Innovation is launched and The Sanctuary Institute begins training organizations on the Sanctuary Model.

Family and Community Services Inc. is merged into ANDRUS, adding the Eastchester Child Development Center and after school programs to our services.

ANDRUS Mental Health Division’s opens Satellite Clinics in Yonkers and Peekskill schools.

The Graf Sensory Barn is constructed.

The Day Treatment Program opens allowing children living at home to attend the Orchard School.

The PAWS program is launched providing pet therapy services.

Healthy Families program launched.

ANDRUS establishes the Yonkers Early Childhood Initiative.

Diagnostic Center (Now Griffith Hall) opens.

ANDRUS establishes the Community Services Division.

1990

1993

1995

1998

2003

2006

2010

2017

The Orchard School is built by converting dairy barns.

As we move into our 90th year we look forward to our continued work with children and families on campus, within the community and around the world.

2018

John E. Andrus establishes the Julia Dyckman Andrus Memorial in memory of his late wife’s wishes to help children as she had once been helped on this campus.

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FINANCIAL STATEMENTS

Statement of Financial Position as of 6/30/2018

Assets
- Cash and cash equivalents ............................................. $3,648,629
- Accounts receivable ..................................................... $6,020,025
- Investments .................................................................. $37,851,350
- Prepaid expenses and deferred costs ............................... $721,761
- Fixed Assets .................................................................. $13,070,808
- Total Assets .................................................................. $62,567,100

Liabilities
- Accounts Payable and accrued expenses ....................... $2,074,156
- Capital lease & loan obligations .................................... $5,906,504
- Total Liabilities .............................................................. $10,207,505

Net Assets
- Unrestricted ................................................................... $51,184,959
- Temporarily Restricted ................................................... $1,142,677
- Permanently Restricted .................................................. $31,959
- Total Net Assets .............................................................. $52,359,595
- Total Liabilities and Net Assets ..................................... $62,567,100

REVENUE BY TYPE
- Maintenance Income ...................................................... 28%
- Tuition Income ............................................................... 26%
- Patient Services ............................................................. 23%
- Government Grants & Contracts ................................... 5%
- Training/Consulting Fees ............................................... 4%
- Contributions ................................................................ 7%
- Endowment support for operations ................................. 8%

EXPENSES BY PROGRAM
- Campus Based Programs .................................................. 61%
- Mental Health Division .................................................... 21%
- Community Programs ..................................................... 13%
- Sanctuary Institute .......................................................... 5%

Statement of Activity Year Ended 6/30/2018

Program Revenue
- Maintenance income ...................................................... $10,576,140
- Tuition income ............................................................... $9,925,298
- Patient Services ............................................................. $8,562,185
- Government Grants and Contracts ......................... $1,730,500
- Training Services ........................................................... $1,423,685
- Total Program Revenue ................................................. $32,217,808

Supporting & Other Revenue
- Contributions ................................................................. $2,305,043
- JDAM Portfolio Net Cash .............................................. $2,827,958
- Other Revenue ............................................................... $14,965
- Total Support & Other Revenue ................................. $5,370,801
- Total Operating Revenue ............................................. $37,588,609

Program Services Expenses
- Campus Based Programs ................................................ $19,805,322
- Mental Health Division ................................................... $6,941,190
- Community Programs ................................................... $4,094,499
- Sanctuary Institute ........................................................ $1,655,484
- Total Program Expenses .............................................. $32,496,495

Supporting Services Expenses
- Management & General ................................................ $4,041,667
- Fundraising ................................................................. $762,083
- Total Supporting Services ........................................... $4,803,750
- Total Expenses ............................................................. $37,300,245

Change in Net Assets from Operations ......................... $288,364
AWARDS
ACCREDITATIONS, LICENSES AND MEMBERSHIPS

ACCREDITATIONS AND CERTIFICATIONS
- Council on Accreditation (COA)
- Healthy Families America
- The Sanctuary Institute

OPERATING AUTHORITY
- New York State Department of Education
- New York State Department of Health
- New York State Office of Children and Family Services
- New York State Office of Mental Health
- Westchester Department of Social Services

MEMBERSHIPS
- Alliance for Strong Families and Communities
- American Association of Children’s Residential Centers (AACRC)
- American Psychological Association
- Association of Development Professionals
- Bronxville Chamber of Commerce
- Business Council of Westchester
- Child Care Council of Westchester
- Coalition of Behavioral Health Agencies, Inc.
- Collaborative for Children and Families

ANDRUS’ Orchard School has been named a Blue Ribbon School three times by the US Department of Education.
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July 1, 2017 – June 30, 2018

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Pictured below (L-R) Golf Committee Member, Steve Brown at the 14th Annual Golf Fore Kids Outing; ANDRUS’ Corine Lurry-Mabin presents the Spirit of Family Award to Dina Fisher, Wendy Kleinman, and Lisa Smith of the Children’s Hope Chest, with Bryan R. Murphy.
“It was wonderful to see how each of us can truly make a difference in so many lives.” – Anonymous Donor
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Mr. Jason Drucker
Duquesne University
Mr. and Ms. Kevin V. Ferris
Mr. Henry Foreman and Mrs. Blanche Muscia

Pictured (at left) ANDRUS’ Eric Osterman and Board Member, Barbara Smith; (at right) Former ANDRUS Parent and Gala Committee Member, Jenny Dobell.
(Next page at left) Levitt-Fuirst Associates, LTD.
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Mr. Richard Gagnon and
Ms. Ellen MacDonald
Ms. Diana Gardella
Mr. and Mrs. Jeffrey C. George
Goldman Sachs
Ms. Yolanda Gonzalez
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Henrietta Republican Committee
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Mr. and Mrs. Geoffrey Wilkes
Mrs. Valerie R. Yust
Ms. Joanne Zammit

IN-KIND GIFTS
Ardsley Country Club
Mr. Charles Berolo
Blue Moon Mexican Cafe
Bob’s Discount Furniture Charitable Foundation, Inc.
Carmelo Apollonio Contractor
Ms. Wanda Carpentieri
Carpet Gallery
Children’s Hope Chest, Inc.
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Mr. Hector Vargas
Mr. William Wallace
Ms. Sandra Welkes
Ms. Fiona M. Wilkes
Mr. and Mrs. Geoffrey Wilkes
Mrs. Valerie R. Yust
Ms. Joanne Zammit
HOW TO STAY INVOLVED

There are many ways you can help ANDRUS fulfill its mission to nurture hope and well-being in children, their families and communities. We depend upon charitable contributions to nurture hope and healing. No gift is too small.

FINANCIAL CONTRIBUTIONS
Cash, stock, and bequest gifts help us to make up the gap between our funding and our programmatic needs. Choose a specific area you would like to contribute to or let ANDRUS direct your gift to the area most in need.

IN-KIND DONATIONS
SUPPLY DRIVES AND SPECIALTY ITEMS
Moving? Upgrading? Extra inventory at your business? Or just have a desire to make a meaningful donation? ANDRUS is happy to work with you to arrange for a donation that will impact the people we serve and further our mission. Past donations have included computers, sporting equipment, new clothing, books, and many other items. ANDRUS is also always in need of new toys, coats, and backpacks. In fact, you can participate in our drives taking place every fall and winter.

AUCTION ITEMS
Every spring and fall, ANDRUS holds two major fundraisers: Golf Fore Kids and the ANDRUS Gala. Two successful components of these events are the Silent and Live auctions where attendees have an opportunity to bid on items such as dinners, vacations, outings, and more. ANDRUS is always accepting auction items and can help you tailor an appropriate request for donations from local businesses, family, and friends.

SERVICE OPPORTUNITIES
MITZVAH AND COMMUNITY SERVICE PROJECTS
We firmly believe that learning to care for others and being socially responsible starts at a young age. We are able to hold one-time Mitzvah and Community Service projects to help engage young men and women and their friends in caring for their communities. Projects may be tailored according to your group size and interests.

CORPORATE AND INDIVIDUAL VOLUNTEERISM
You can volunteer your time and skills at many of our programs spread throughout Westchester. Visit our website to learn more about our screening requirements and find the correct opportunity for you in roles ranging from volunteer administrative assistants to volunteer tutors.

ANDRUS can coordinate volunteer days to help maintain and revitalize some of our sites or organize learning workshops, field days, literacy projects, or social events for the people we serve. We will coordinate a meaningful event that will help keep ANDRUS a safe and welcoming place for our clients, and plan activities that will align with you or your organization’s interests.

For more information, please contact the Development Department at: (914) 965 -3700 ext. 1321.
We adore our relationship with Andrus and look forward to helping lots of kids and families together.

– Children’s Hope Chest